SMALL BUSINESS EXCHANGE NORTHEAST

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NYCEDC Waterfront Pathways Program

By NYCEDC

New York City is committed to one hundred percent clean electricity by 2040 and carbon neutrality by 2050. This requires a shift to renewable energy, including offshore wind (OSW). NYC is well positioned to lead the way in the growing OSW industry and has committed to investing approximately $191 million in the industry over the next fifteen years. And as a key player in New York City's maritime economy through our management of ports, piers, terminals, and ferry landings, New York City Economic Development Corporation (NYCEDC) has direct access to marine and waterfront contracting opportunities.

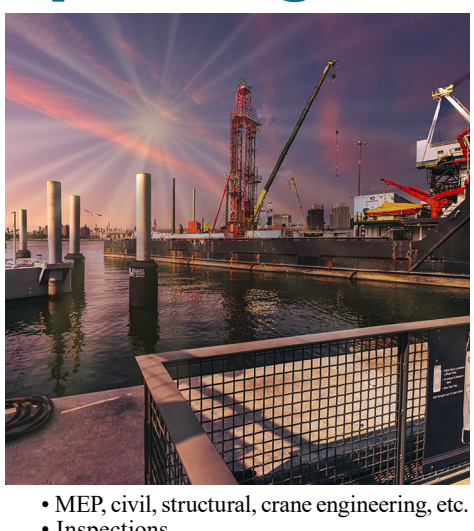
The NYC Waterfront Pathways Program has been launched by NYCEDC to counter documented disparities in public procurement by increasing opportunities for minority-owned, woman-owned, and disadvantaged business enterprises (M/W/DBEs) in the OSW and waterfront industries.

Firms that complete the NYC Waterfront Pathways Program will:

- Become prequalified and competitive against similarly sized businesses for NYCEDC contracts
- Gain valuable experience while working on transformative New York City projects to meet the city's growing clean energy needs
- Receive on-the-job technical assistance to ensure success on site
- Access top-notch training developed by industry experts
- Form networks with established OSW and waterfront firms

Get Prequalified to Work on NYCEDC Projects

Firms must apply to become part of the Waterfront Pathways List, a pool of contractors with exclusive access to opportunities on designated projects. NYCEDC offers flexible bonding and insurance requirements as well as fast-track payment to ensure opportunities are accessible to smaller contractors. NYCEDC will prequalify engineering services, construction firms, and suppliers in a wide variety of trades pertaining to waterfront construction and offshore wind including:



- MEP, civil, structural, crane engineering, etc.
- Inspections
- Surveying (bathymetric, geophysical, environmental, etc.)
- Construction estimating and budgeting

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984

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SBE OUTREACH SERVICES

With over 1.6 million businesses in our active database—the country's largest non-public diversity database—SBE sets the professional standard for diversity outreach across the nation. For more than four decades, we have served small businesses, prime contractors, and agencies—with proven results.

Advertisements
Placed in various Small Business Exchange Northeast digital publications each month, and at www.sbenortheast.com

Fax, Email, and Postal Solicitations
Targeted mailings sent to businesses chosen according to your criteria

Live Call Center Follow-Up
Telephone follow-up calls using a script of five questions that you define

Computer Generated Reports
Complete documentation that will fit right into your proposal, along with a list of interested firms to contact

Special Services
Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534

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The Water's Edge Is the Next Frontier.
Equip Your Business for NYC's Most Ambitious Infrastructure Projects with NYCEDC

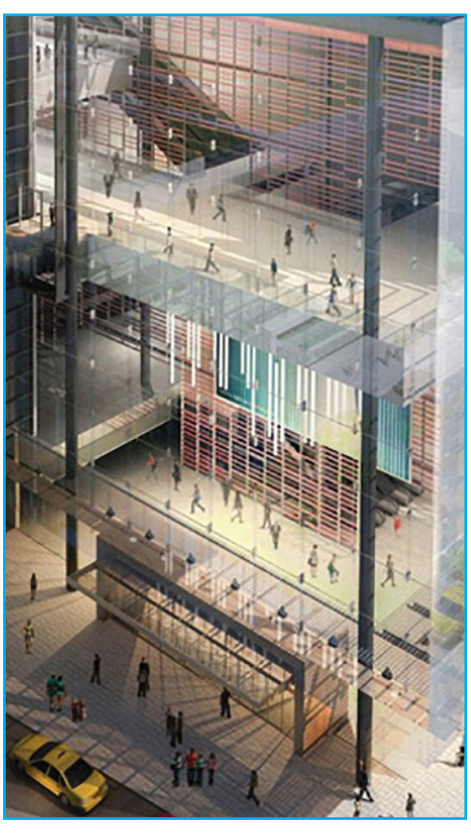
Join us for a **webinar** to learn more
Monday, December 8, 2025 | 12:00 PM-1:00 PM | Via Zoom

Here's your pathway to **Pre-qualification for NYCEDC Waterfront Projects**

NYCEDC is now recruiting MWDBE professional service firms and building trade contractors for **2026 Waterfront Pathways** – a rigorous, 12-week **capacity building and networking** experience designed to fast-track your firm for **NYCEDC Prequalification** for waterfront infrastructure work.

REGISTER FOR SPECIAL INFO WEBINAR

DECEMBER
08
MONDAY
12:00 p.m. - 1:00 p.m.



Learn More

NMSDC
National Minority Supplier Development Council

Small Business Exchange Northeast DEI

- Advertise
- ITB to Targeted (NAICS/SIC/UNSPSC) Certified Businesses
- Telephone Follow-Up (Live)
- Agency/Organization Letters
- Computer Generated Dated and Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at vvv@sbeinc.com

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PUBLIC LEGAL NOTICES

With a database of over 1.6 million businesses, SBE assists agencies with public legal notices

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VIRTUAL EVENTS FOR YOUR BUSINESS

2025

SBA 101: Introduction to SBA Programs Webinar
Monday, December 8, 2025, 10:00 am–11:00 am
Online
Main Sponsor(s): US Small Business Administration, Rhode Island District Office
Contact: Brian Hopkins, 401-528-4575, brian.hopkins@sba.gov
Fee: Free; registration required
This free workshop, presented by the Rhode Island District Office, is designed to help entrepreneurs understand the various SBA programs and services available to help them as they start, expand, grow, and recover their businesses. This overview presentation covers: Introduction to the SBA; SBA Resource Partner Network—Business Training and One-on-One Counseling; Selling to the Federal Government—SBA Contracting Certification Programs; Access to Capital—Loan and Surety Bond Programs; International Trade Assistance; Emergency Preparedness and Disaster Assistance Loans. Register online for the free workshop webinar at https://www.sba.gov/event/73913

Federal Contracting for Small Businesses Webinar
Tuesday, December 16, 2025, 12:00 pm–1:30 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: Irene Gonzalez, 208-334-1673, irene.gonzalez@sba.gov
Fee: Free; registration required
Learn the essentials of federal contracting for small businesses. This event will cover the basics of navigating the federal contracting process, as well as the various certifications available to help your small business succeed in the government marketplace. Certifications include: 8(a) Business Development Program, HUBZone Certification, Woman Owned Small Business (WOSB/EDWOSB), and Veteran Owned Small Business (VOSB). Don't miss this opportunity to gain valuable insights and resources to help your small business. Register at https://www.eventbrite.com/e/federal-contracting-basics-and-certifications-for-small-businesses-tickets-1133412931589

Federal Contracting: Woman-Owned Small Business (WOSB) Certification Program Webinar
Tuesday, December 16, 2025, 2:00 pm–4:00 pm
Online
Main Sponsor(s): US Small Business Administration
Contact: Patrice Dozier, patrice.dozier@sba.gov
Fee: Free; registration required
SBA is creating a space for Woman-Owned Small Businesses, via WOSB certification! Are you a woman owner of a small business? The federal government's goal is to award at least five percent of all federal contracting dollars to woman-owned small businesses each year. Join us for training on how to register for SBA's Woman-Owned Small Business (WOSB) program, which helps eligible small businesses to qualify for federal contracting opportunities. The monthly sessions include an overview of the self-certification process, and a discussion of the NAICS codes that qualify as WOSB or EDWOSB. Register at https://www.eventbrite.com/e/woman-owned-small-business-wosb-certification-program-tickets-1123671454569

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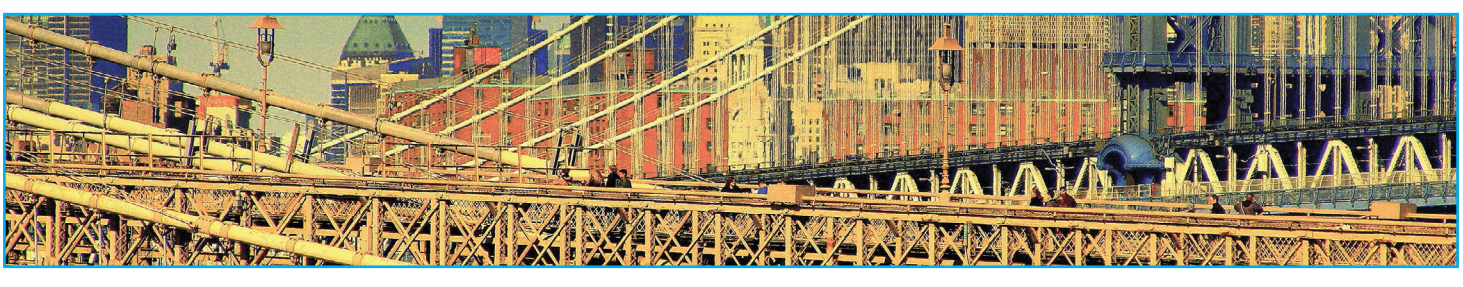
Serving CT, ME, MA, NH, NJ, NY, RI, VT, or any other states that you need to reach

Advertise in our digital EXTRA

weekly or whenever wherever to whomever you need to reach among agencies contractors diversity firms



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